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BENGALURU CITY UNIVERSITY

Office of the Registrar, Central College Campus, Dr. B.R. AmbedkarVeedhi, Bengaluru – 560 001. PhNo.080-22131385, E-mail: registrar@bcu.ac.in

No.BCU/BoS/BHM-UG/ 178/2025-26

Date:22.08.2025

NOTIFICATION

Sub: III & IV Semesters BHM Syllabus of Bengaluru City

University-reg.

Ref: 1. Recommendations of Board of Studies in the BHM (UG)

2. Academic Council resolution No.02 dated. 09.07.2025

3. Approval of the Vice-Chancellor dated.21.08.2025

In pursuance of the recommendation of the BoS in BHM (UG), resolution of the Academic Council cited at ref (2) above and with the approval of the Vice-Chancellor, the Syllabus of III & IV Semester BHM subject is hereby notified for information of the concerned. This Syllabus will be effective from the academic year 2025-26.

The copy of the Syllabus is notified in the University Website: www.bcu.ac.in for information of the concerned.

REGISTRAR

To:

The Registrar (Evaluation), Bengaluru City University, Bengaluru.

Copy to;

- 1. The Dean, Faculty of Commerce, BCU.
- 2. The Chairman & Members of BoS in BHM (UG), BCU.
- 3. The P.S. to Vice-Chancellor/Registrar/Registrar (Evaluation), BCU.
- 4. Office copy / Guard file / University Website: www.bcu.ac.in



Bachelor of Hotel Management

BHM - 4 Years

III & IV Semester

Syllabus

as per

SEP Scheme (2024 -25 onwards)

Department of Commerce

(HOTEL MANAGEMENT)

Prasanna Kumar Block, Palace Road

BENGALURU CITY UNIVERSITY

PROCEEDINGS OF BOS MEETING

Proceedings of the meeting of the BOS-UG-BHM Course as per the SEP structure for the academic year 2024-25 held on 17th March 2025 at the Department of Commerce, PK Block, Bengaluru City University, Bengaluru 560009.

The board has reviewed and approved the course matrix for III and IV semester and syllabus for III and IV semesters of the above mentioned course. The board authorized the Chairperson to make the necessary changes.

MEMBERS PRESENT:

| 1. | Prof. Jalaja .K.R | Dean and Chairperson , Department of Commerce, BCU | Chairperson |
|-----|--------------------------|---|-------------|
| 2. | Prof. M. Devendra | Principal, The Oxford College of Hotel Management, 1 st J P Nagar, Bengaluru | Member |
| 3. | Prof. Paul Irthuraj | Head of Tourism and Hospitality Studies, St. Philomenas College, Bannimantap, Mysore- 570 015 | Member |
| 4. | Prof . Shashi Sharma J | Assistant Professor, Faculty of Hospitality Management and Catering Technology, Ramaiah University of Applied Sciences, Mathikere, Bengaluru -560 054 | Member |
| 5. | Prof. Jyothi Venkatesh | Professor, Centre for Global Languages, Bengaluru City University, Bengaluru - 560 009 | Member |
| 6. | Dr. Thandava Gowda | Assistant Professor, Department of English, Bengaluru City University, Bengaluru - | Member |
| 7. | Mr. Gopi Anand R | Faculty- Hotel Management, KLE's Nijalingappa College, Bengaluru -560010 | Member |
| 8. | Mr. Karthikeyan Kumar | Assistant Professor - Hotel Management, T John College, Gottigere Bengaluru – 560083 | Member |
| 9. | Prof. Priya Arjun | Associate Professor, Faculty of Hospitality Management and Catering technology, Ramaiah University of Applied Sciences, Mathikere, Bengaluru -54 | Member |
| 10. | Mr. Naveen Joshi | Sous Chef, The Leela Bhartiya City, Thani Sandra Main Road, Hegde Nagar, Bengaluru – 64 | Member |
| 11. | Mr. Issac Panicker | Learning Manager, Hyatt Hotel Corporation, Bambolim, Goa -403206 | Member |
| 12. | Mr. Arunava Kundu | Learning and Development Manager, The Radisson Blue Outer Ring Road 90/4, Outer Ring Rd, Marathahalli Village, Marathahalli, Bengaluru, Karnataka 560037 | Member |

CO-OPTED MEMBER:

| 13. | Mr Amalan E | Coordinator, Department of Tourism and Hotel Management, KLE Society's S Nijalingappa | Co-opted Member |
|-----|-------------|--|-----------------|
| | | College, Bengaluru | |

BENGALURU CITY UNIVERSITY

BCU SEP SCHEME-2024

REGULATIONS PERTAINING TO BHM DEGREE (4 YEARS)

INTRODUCTION

As per Government Order No. ED 166 UNE 2023, Bengaluru dated 08.05.2024, all universities under the Karnataka State Higher Education Department are required to implement the SEP starting from the academic year 2024-25. Therefore, students seeking admission to the BHM program from the academic year 2024-25 will follow the SEP- 2024.

According to the government order, it has been ordered to revise and implement the duration and syllabus of degree programs in accordance with the curriculum structure and guidelines for the students who will be admitted to the first semester studies from the academic year 2024-25 in Bengaluru City University, constituent colleges and affiliated colleges. In furtherance of the said Government order, the Program Structure of the courses prepared by the BOS will be applicable to BHM course.

The BOS resolved to provide the framework for under graduate courses with Four compulsory courses and Four Practical Component (Skill Based) for BHM degree.

AIMS AND OBJECTIVES OF UG PROGRAMS IN B.H.M. (HOTEL MANAGEMENT)

- To distinguish the graduates from others as innovative managers and leaders in hospitality sector, making use of a high quality and rigorous hospitality management education that is enriched by a flexible curriculum
- To enable graduates to excel in diverse career paths in the hospitality sector including that of an academician, entrepreneur and consultant
- To develop ready to be employed skilled professionals in the Hotel Management Sector.
- To enhance professional qualities in students to enable them to perform successfully as senior managers
- To enable students to be leaders and develop inter personal skills to perform effectively in diverse teams of the hospitality sector
- To develop creative and innovative abilities to meet the challenges of the constantly evolving hospitality industry and to identify entrepreneurial opportunities.
- To facilitate students to develop proficiency in Hospitality Communication in English and Foreign Languages and business etiquette to be globally competent.
- To develop abilities in students to analyse hospitality issues and plan strategies to handle crisis situations.

- To provide students with knowledge of technical and management concepts to enhance competencies in Food Production, Food & Beverage Service, Front Office and Housekeeping operations
- To educate on professional ethics, economics, social sciences and interpersonal skills relevant to professional practice.
- To provide a general perspective on lifelong learning and opportunities for a career in Hotel Industry, business and commerce.

SCOPE OR OPPORTUNITIES OR CAREER OPTIONS FOR BHM GRADUATES

- 1. **Hotel Manager:** Hotel managers are responsible for the overall operations of a hotel or resort. They oversee staff, manage budgets, ensure guest satisfaction, and make strategic decisions to enhance the property's profitability.
- Restaurant Manager: Restaurant managers are in charge of the daily operations of dining establishments. They oversee staff, manage inventory, ensure quality service, and optimize restaurant efficiency.
- 3. **Event Planner:** Event planners coordinate and execute various events, including weddings, conferences, and corporate meetings. They work with clients to plan every detail, from venue selection to catering.
- 4. **Food and Beverage Manager:** These professionals manage all aspects of a restaurant or catering service's food and beverage offerings. They ensure quality, cost-effectiveness, and customer satisfaction.
- 5. **Front Office Manager:** Front office managers supervise the reception, reservations, and guest services departments in hotels. They ensure smooth check-ins, handle guest requests, and manage reservations.
- 6. Travel Agent: Travel agents help clients plan and book trips, including flights, accommodations, and activities. They provide valuable insights and recommendations to enhance travelers' experiences.
- 7. **Cruise Ship Supervisor:** Cruise ship Supervisor oversees various onboard departments, ensuring guest satisfaction and smooth operations on the ship. Positions may include hotel manager, food and beverage manager, or entertainment manager.
- 8. **Resort Manager:** Resort managers are responsible for the overall operations of a resort, including accommodations, recreational facilities, and guest services. They aim to create memorable experiences for guests.
- 9. **Hospitality Consultant:** Hospitality consultants provide expertise to hotels, restaurants, and other hospitality businesses to improve their operations, enhance guest experiences, and increase profitability.

- 10. **Catering Manager:** Catering managers handle the planning and execution of catered events, such as weddings, corporate functions, and private parties. They coordinate logistics, menus, and staff.
- 11. **Airline Cabin Crew:** Some BHM graduates choose to work as flight attendants, ensuring the safety and comfort of airline passengers during flights.
- 12. **Entrepreneurship:** Graduates with an entrepreneurial spirit often start their own hospitality businesses, such as restaurants, cafes, bed and breakfasts, or event planning companies.
- 13. **Sales and Marketing:** The hospitality industry relies heavily on effective sales and marketing strategies. BHM graduates can pursue careers in sales, marketing, or public relations for hotels, resorts, or hospitality brands.
- 14. **Revenue Manager:** Revenue managers focus on optimizing hotel room rates and occupancy levels to maximize revenue. They analyze market trends and competitor pricing to make pricing decisions.
- 15. **Human Resources Manager:** HR managers in the hospitality industry oversee recruitment, training, and employee relations. They ensure that staff is well trained and motivated to deliver excellent service.
- 16. Casino Manager: In areas with a thriving casino industry, BHM graduates may find opportunities in casino management, overseeing gaming operations and guest services.
- 17. **Customer Service Specialist:** Customer service specialists play a crucial role in ensuring guest satisfaction by addressing concerns and resolving issues promptly.

The hospitality industry offers not only a diverse range of career options but also opportunities for career advancement. With experience and expertise, BHM graduates can climb the ladder to senior management positions, such as general manager, director of operations, or regional manager. Additionally, many multinational hotel chains and hospitality groups offer international career opportunities, allowing professionals to explore different cultures and markets.

Bachelor of Hotel Management degree prepares graduates for a dynamic and rewarding career in the hospitality industry. Whether you're passionate about providing exceptional guest experiences, managing operations, or planning events, the diverse job opportunities within this field offer room for growth and a chance to make a lasting impact in the world of hospitality.

PROGRAM OUTCOMES

- 1. Ability to apply knowledge of fundamental operational and financial concepts of hotel management to operate a hospitality establishment efficiently and effectively
- 2. Ability to collect data, interpret data and arrive at meaningful solutions for solving problems in hospitality sector
- 3. Ability to design a hospitality system like a restaurant, hotel, a tourist destination etc., considering public health and safety, and the cultural, societal, and environmental considerations

- 4. Ability to understand and address customer issues in hospitality sector by analysing feedback obtained through interaction with the customers
- 5. Ability to apply appropriate tools and techniques and understand utilization of resources appropriately to complex hospitality activities
- 6. Ability to understand the effect of new and innovative solutions in hospitality on legal, cultural, social and public health and safety aspects
- 7. Ability to develop sustainable solutions and understand their effect on society and environment
- 8. Ability to apply ethical principles to hospitality practices and professional responsibilities
- 9. Ability to work as a member of a team, to plan and to integrate knowledge of various hospitality services to provide satisfactory solutions to customers
- 10. Ability to make effective oral presentations and communicate technical ideas to a broad audience using written and oral means
- 11. Ability to lead and manage multidisciplinary teams by applying management principles. 1
- 12. Ability to adapt to the changes and advancements in technology and engage in independent and lifelong learning

ELIGIBILITY FOR ADMISSION:

Candidates who have completed Two year Pre - University course of Karnataka State or its equivalent are eligible for admission into this program.

DURATION OF THE COURSE:

The course of study is four (04) years of Eight Semesters. A candidate shall complete his/her degree within eight (08) academic years from the date of his/her admission to the first semester. Students successfully completing Four (04) years of the course will be awarded Bachelor's Degree in Hotel Management (B.H.M.).

MEDIUM OF INSTRUCTION

The medium of instruction shall be ENGLISH Only.

CLASS ROOM STRENGTH OF STUDENTS

There shall be Maximum of students in each section as defined by the University.

ATTENDANCE:

- a. For the purpose of calculating attendance, each semester shall be taken as a Unit.
- b. A student shall be considered to have satisfied the requirement of attendance for the semester, if he / she has attended not less than 75% in aggregate of the number of working periods in each of the subjects compulsorily. A student who fails to complete the course in the manner stated above shall not be permitted to take the University examination.

COURSE MATRIX

Refer to ANNEXURE – 1

TEACHING AND EVALUATION:

- BHM/BHMCT/B.Sc Hotel Management with M.Sc Hotel Management/ MHM/MBA Hotel Management/ Hospitality Management is only eligible to teach and evaluate the Hotel Management and Hospitality related subjects.
- MTM/ MTA/MTTM/MBA Tourism /MBA Tourism & Travel Management is only eligible to teach and evaluate the Tourism and Travel Management Subjects.
- M.Com/M.B.A/M.Com(F&A)/M.Com(I.B)/MBS/MMS Graduates with B.Com/BBM/BBA/BBS as basic degree from a recognized university are only eligible to teach and evaluate the Commerce and Management Subjects (except languages, compulsory additional subjects) mentioned in this regulations.
- Foreign Languages like French and Spanish with Minimum Qualification Any Post Graduation
 Degree with Diploma in Relevant Languages from recognized university or Any Post Graduation
 Degree with B1 of CEFR is only eligible to teach relevant languages
- English & Indian Languages shall be taught by the Post Graduates or faculty with higher qualification as recognized by the respective Board of Studies.

SCHEME OF EXAMINATION:

- a. There shall be a university examination at the end of each semester. The maximum marks for the university examination in each paper shall be 80.
- b. Of the 20 marks of Internal Assessment, 10 marks shall be based on Two tests. Each test shall be of at least 01 hour duration to be held during the semester. The average of two tests shall be taken as the internal assessment marks. The remaining 10 marks of the Internal Assessment shall be based on Attendance and Skill Development Record of 05 marks each.
- c. The marks based on attendance shall be awarded as given below:

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75% to 80% = 02 marks
81% to 85% = 03 marks
86% to 90% = 04 marks
91% to 100% = 05 marks.
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- d. Marks for Practical shall be awarded by the faculty concerned based on Participation in Laboratory Work provided in the syllabus of each paper.
- e. The student is required to write the practical's in the Record Book and maintained the same and shall submit it the faculty concerned at least 15 days before the last date of the semester for Examination Purpose. However the practical's can be adjudged the faculty concerned on weekly basis as soon as practical work is over for that week.

APPEARANCE FOR THE EXAMINATION:

a. A candidate shall apply for all the parts in each examination when he/she appears for the first time. A candidate shall be considered to have appeared for the examination only if he/she has

- submitted the prescribed application for the examination along with the required fees to the university.
- b. A candidate who has passed any language under Part-1 shall be eligible to claim exemption from the study of the language if he/she has studied and passed the language at the corresponding level.
- c. Further, candidates shall also be eligible to claim exemption from studying and passing in those Hotel Management subjects which he/she has studied and passed at the corresponding level, subject to the conditions stipulated by the university.
- d. A candidate who is permitted to seek admission to this degree course on transfer from any other University shall have to study and pass the subjects which are prescribed by the University. Such candidates shall not however, be eligible for the award of ranks.

MINIMUM FOR A PASS:

Candidates who have obtained a minimum of 35% marks in university examination (i.e. 28 marks out of 80 marks of theory examination and 14 Marks out of 40 Marks Theory Examinations) and 40% in aggregate (i.e., total of university examination and internal assessment marks) in each subject shall be eligible for a pass or exemption in that subject.

Candidate who have obtained a minimum of 40% marks in the University Practical Examinations shall declared pass in the Practical Examination.

CLASSIFICATION OF SUCCESSFUL CANDIDATES:

- 1. The results of the First to Eight semester degree examination shall be declared and classified separately as follows:
 - a. First Class with Distinction: Those who obtain 75% and above of the total marks of partsI, II and III.
 - b. First Class: Those who obtain 60% and above of the total marks of parts I, II and III.
 - c. Second Class: Those who obtain 50% and above but less than 60% of total marks of parts I, II and III.
 - d. Pass Class: Rest of the successful candidates who secure 40% and above but less than 50% of marks in part I, II and III.
- 2. Class shall be declared on the basis of the aggregate marks obtained by the candidates in this degree course (excluding languages (part 1) and non-core subjects (Part III)) as a whole. However, only those candidates who have passes each semester university examination in the first attempt only shall be eligible for award of ranks. The first Ten ranks only shall be notified.

MEDALS AND PRIZES:

No candidates passing an external examination shall be eligible for any scholarship, fellowship, medal, prize or any other award.

TERMS AND CONDITIONS:

- a. A candidate is allowed to carry all the previous un-cleared papers to the subsequent semester/semesters.
- b. Such of those candidates who have failed/remained absent for one or more papers henceforth called as repeaters, shall appear for exam in such paper/s during the three immediately succeeding examinations. There shall be no repetition for internal assessment test.
- c. The candidate shall take the examination as per the syllabus and the scheme of examination in force during the subsequent appearances.

PATTERN OF QUESTION PAPER:

a. Each theory question paper shall carry 80 marks and the duration of examination is 3 hours. The Question paper shall ordinarily consist of four sections, to develop testing of conceptual skills. understanding skills, comprehension skills, articulation and application of skills. The question paper setter shall be asked to prepare THREE sets of papers with a maximum of 15% repetition. The Question Paper will be as per the following Model: (Hotel Management Core Papers /DSC Papers /HME Papers only)

| Section – A any 10 out of 12 Sub Questions 1. a, b, c, d, e, f, g, h, i, j, k, l | 10 x 2 = 20 Marks |
|---|----------------------------------|
| Section – B Any 4 out of 6 Questions 2,3,4,5,6,7 | 4 x 5 = 20 Marks |
| Section – C Any 3 out of 5 Questions 8,9,10,11,12 | $3 \times 10 = 30 \text{ Marks}$ |
| Section – D Compulsory Question 13 | 1 x 10 = 10 Marks |
| TOTAL 80 Marks | TOTAL 80 Marks |

OR

| Section – A any 5 out of 7 Sub Questions 1. a, b, c, d, e, f | 5 x 2 = 10 Marks |
|---|-------------------|
| Section – B Any 4 out of 6 Questions 2,3,4,5,6,7 | 4 x 5 = 20 Marks |
| Section – C Compulsory Skill or Practical based Question 8 | 1 x 10 = 10 Marks |
| TOTAL 80 Marks | TOTAL 40 Marks |

- b. For L1 and L2 Question paper pattern as approved by respective BOS.
- c. Hotel French I & II (Application and Skill based question related to Hotel Industry). Answer any 8 questions out of $10~\rm Q$

PROVISION FOR IMPROVEMENT OF RESULTS

The candidate shall be permitted to improve the results of the whole examination or of any Semester or a subject within the prescribed time by the university after the publication of the results. This provision shall be exercised only once during the course and the provision once exercised shall not be revoked. The application for improvement of results shall be submitted to the Registrar (Evaluation) along with the prescribed fee.

REMOVAL OF DIFFICULTY AT THE COMMENCEMENT OF THESE REGULATIONS

| If a | ıny | difficulty | arises | while | giving | effect to | o the | provision | of these | Regulations, | the | Vice | Chanc | ellor |
|------|------|------------|---------|--------|---------|-----------|-------|------------|----------|--------------|-----|------|-------|-------|
| ma | y in | extraordi | nary ci | ircums | tances, | pass suc | h or | ders as he | may deen | n fit | | | | |



ANNEXURE – 1

BHM BACHELOR OF HOTEL MANAGEMENT DEGREE

SEP SCHEME - 2024-25

COURSE MATRIX

I SEMESTER

| | | | Instruc | Duration | | Marks | S | | |
|------------------|--|-------|-------------------|-------------------|-----|-------|----------|---------|--|
| | Subjects | Paper | -tion hrs/week | of Exam (hrs.) | CIA | SEE | Total | Credits | |
| Part 1 Languages | Language I Kannada/Sanskrit/Urdu/Tamil/ Telugu/Malayalam/Additional English/Marathi/Hindi | 1.1 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Language II English | 1.2 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Theory | | | | | | | | |
| | Food Production – I | 1.3 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Food & Beverage Service – I | 1.4 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Front Office – I | 1.5 | 03 | 03 | 20 | 80 | 100 | 3 | |
| Part 2 | Housekeeping – I | 1.6 | 03 | 03 | 20 | 80 | 100 | 3 | |
| DSC | Practical | | | | | | | | |
| | Food Production Practical – I | 1.7 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Food & Beverage Service Practical – I | 1.8 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Front Office Practical – I | 1.9 | 02 | 03 | 10 | 40 | 50 | 1 | |
| | Housekeeping Practical – I | 1.10 | 02 | 03 | 10 | 40 | 50 | 1 | |
| Part 3 | Constitutional Values – I | 1.11 | 02 | 02 | 10 | 40 | 50 | 2 | |
| CC | Environmental Studies | 1.12 | 02 | 02 | 10 | 40 | 50 | 2 | |
| | Tot | al | | | 180 | 720 | 900 | 28 | |



BHM BACHELOR OF HOTEL MANAGEMENT DEGREE

SEP SCHEME - 2024-25

COURSE MATRIX

II SEMESTER

| | | | Instruc | Duration | | Marks | 3 | | |
|------------------|--|-------|-------------------|-------------------|-----|-------|-------|---------|--|
| | Subjects | Paper | -tion hrs/week | of Exam (hrs.) | CIA | SEE | Total | Credits | |
| Part 1 Languages | Language I Kannada/Sanskrit/Urdu/Tamil/ Telugu/Malayalam/Additional English/Marathi/Hindi | 2.1 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Language II English | 2.2 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Theory | | | | | | | | |
| | Food Production – II | 2.3 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Food & Beverage Service – II | 2.4 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Front Office – II | 2.5 | 03 | 03 | 20 | 80 | 100 | 3 | |
| Part 2 | Housekeeping – II | 2.6 | 03 | 03 | 20 | 80 | 100 | 3 | |
| DSC | Practical | | | | | | | | |
| | Food Production Practical – II | 2.7 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Food & Beverage Service Practical – II | 2.8 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Front Office Practical – II | 2.9 | 02 | 03 | 10 | 40 | 50 | 1 | |
| | Housekeeping Practical – II | 2.10 | 02 | 03 | 10 | 40 | 50 | 1 | |
| Part 3 CC | Constitutional Values-II | 2.11 | 02 | 02 | 10 | 40 | 50 | 2 | |
| | Tot | al | | | 170 | 680 | 850 | 26 | |



BHM BACHELOR OF HOTEL MANAGEMENT DEGREE

SEP SCHEME - 2024-25

COURSE MATRIX

III SEMESTER

| | | | Instruc | Duration | | Marks | S | | |
|---------------------|--|-------|-------------------|-------------------|-----|-------|-------|---------|--|
| | Subjects | Paper | -tion hrs/week | of Exam (hrs.) | CIA | SEE | Total | Credits | |
| Part 1 Languages | Language I Kannada/Sanskrit/Urdu/Tamil/ Telugu/Malayalam/Additional English/Marathi/Hindi | 3.1 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Language II English | 3.2 | 04 | 03 | 20 | 80 | 100 | 3 | |
| | Theory | | | | | | | | |
| | Food Production – III | 3.3 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Food & Beverage Service – III | 3.4 | 03 | 03 | 20 | 80 | 100 | 3 | |
| | Front Office – III | 3.5 | 03 | 03 | 20 | 80 | 100 | 3 | |
| Part 2 | Housekeeping – III | 3.6 | 03 | 03 | 20 | 80 | 100 | 3 | |
| DSC | Practical | | | | | | | | |
| | Food Production Practical-III | 3.7 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Food & Beverage Service Practical - III | 3.8 | 04 | 04 | 10 | 40 | 50 | 2 | |
| | Front Office Practical - III | 3.9 | 02 | 03 | 10 | 40 | 50 | 1 | |
| | Housekeeping Practical-III | 3.10 | 02 | 03 | 10 | 40 | 50 | 1 | |
| | Elective – I | 3.11 | 02 | 02 | 10 | 40 | 50 | 2 | |
| | Tot | al | | | 170 | 680 | 850 | 26 | |



BHM BACHELOR OF HOTEL MANAGEMENT DEGREE

SEP SCHEME - 2024-25

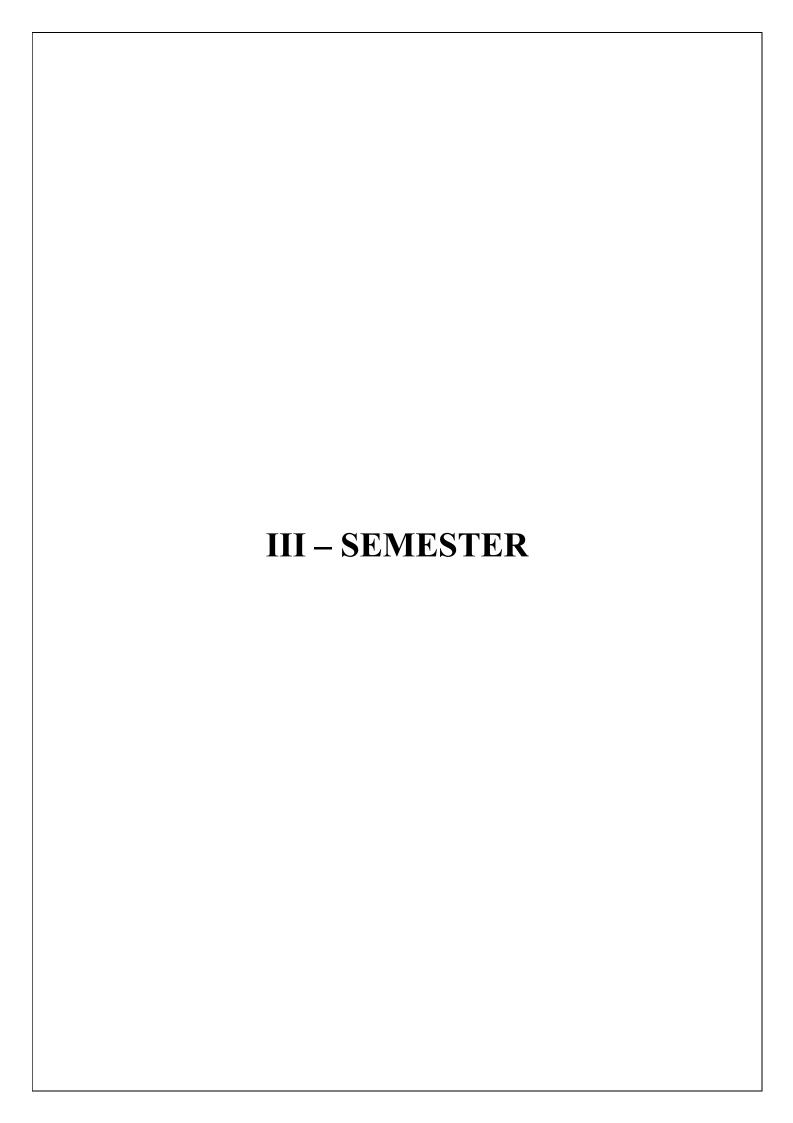
COURSE MATRIX

IV SEMESTER

| | | | Instruc | Duration | | Marks | 5 | |
|------------------|--|-------|-------------------|-------------------|-----|-------|-------|---------|
| | Subjects | Paper | -tion hrs/week | of Exam (hrs.) | CIA | SEE | Total | Credits |
| Part 1 Languages | Language I Kannada/Sanskrit/Urdu/Tamil/ Telugu/Malayalam/Additional English/Marathi/Hindi | 4.1 | 04 | 03 | 20 | 80 | 100 | 3 |
| | Language II English | 4.2 | 04 | 03 | 20 | 80 | 100 | 3 |
| | Theory | | | | | | | |
| | Food Production – IV | 4.3 | 03 | 03 | 20 | 80 | 100 | 3 |
| | Food & Beverage Service – IV | 4.4 | 03 | 03 | 20 | 80 | 100 | 3 |
| | Front Office – IV | 4.5 | 03 | 03 | 20 | 80 | 100 | 3 |
| | Housekeeping – IV | 4.6 | 03 | 03 | 20 | 80 | 100 | 3 |
| Part 2 | Practical | | | | | | | |
| DSC | Food Production Practical-IV | 4.7 | 04 | 04 | 10 | 40 | 50 | 2 |
| | Food & Beverage Service Practical - IV | 4.8 | 04 | 04 | 10 | 40 | 50 | 2 |
| | Front Office Practical - IV | 4.9 | 02 | 03 | 10 | 40 | 50 | 1 |
| | Housekeeping Practical-IV | 4.10 | 02 | 03 | 10 | 40 | 50 | 1 |
| | Elective – II | 4.11 | 02 | 02 | 10 | 40 | 50 | 2 |
| | Tot | al | | | 170 | 680 | 850 | 26 |

ELECTIVE'S: (Any One Option – Common to both 3rd and 4th Semesters)

| Elective | Semester | Option 1 | Option 2 | Option 3 | Option 4 |
|----------|------------------|-----------|----------------------------|-----------------|-------------|
| I | III | Food & | Food & Wine Art | Fast Food Chain | Hotel |
| | 111 | Nutrition | 1 ood & wille Ait | Management | Engineering |
| II | II Food Safety & | | Food Safety & Food Service | | Hospitality |
| | 1 V | HACCP | Entrepreneurship | Management | Economics |



Course Code: BHM301 Semester: III

Name of the Course: FOOD PRODUCTION-III

[Bakery-Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 3 Hrs. | 48 Hrs. |

Course Objectives: The course aims to provide students with a strong foundation in baking principles, ingredient functions, and various preparation techniques. It focuses on developing skills in making breads, pastries, and cakes while understanding common faults and their remedies.

Course Outcomes: On successful completion of the course, the students will be able to:

CO1: Explain scope, organisation structure and layout of bakery

CO2: Identify different types of flours, their composition, functional properties and its usage.

CO3: Classify Commercial ovens.

CO4: Describe and demonstrate different methods of bread making.

CO5: Analyse common faults in bakery products and implement effective remedies to ensure high-quality outcomes.

| Syllabus: | Hours |
|----------------------|-------|
| Unit 1: Introduction | 08 |

Introduction and Scope of Bakery – Principles of Baking – Understanding formulas and measurements – Bakery Equipment Small to Large – Oven: Types & working with various ovens – Bakery Terms – Organisational chart of Bakery – Layout of Bakery – Government procedures.

Unit 2: Flour and its Properties

10

Structure of wheat grain, Composition, Milling of wheat and role of bran and germ – Flours: Different types of flours available – Constituents of flours – Ph Value of flour – Water absorption power of flour (WAP) – Proteins (Soluble and Insoluble Proteins) – Diastatic capacity of flour – Grade of flour.

Unit 3: Raw Materials

Essential, Optional and Add-on – Yeast, Role, Functions and types – Effects of over and under fermentation Functions, roles & uses in bakery: Egg – Sugar – Salt – Fats – Cream – Leavening Agents – Flavorings and Fruits Bread Improvers – improving physical quality.

Unit 4: Bread Making

Methods of Bread Making: Straight dough method – Sponge and dough method - Delayed salt method – No time dough method — All in one method - Quality of ingredients in bread making – Characteristics: Internal (colour, texture, aroma, clarity and elasticity), External (Volume, density and symmetry of shape) – Faults and remedies in bread making.

Unit 5: Pastries, Cookies, Biscuits & Cakes

10

Types of Pastry (Short Crust, Choux, Puff, Danish) – Common problems in pastry preparations and remedies – Preparation of Cookies & Biscuits – Methods; Types – Cake making methods – Sugar batter process, Flour batter process, Genoise Sponge, Blending and Rubbing method and All-in-one method – Temperature for baking different varieties of cakes – Balancing of Cake formula – Cake characteristics, faults and remedies.

BOOKS FOR REFERENCE:

- 1. Hui, Y. H., Corke, H., De Leyn, I., Nip, W. K., & Cross, N. A. (Eds.). (2008), Bakery Products: Science and Technology, John Wiley & Sons
- 2. Gisslen, Wayne, (1997), Professional Baking, 2nd Ed., John Wiley & Sons, New York.
- 3. Kulp, K., & Lorenz, K. (Eds.). (2003), Handbook of Dough Fermentations (Vol. 127), Crc Press
- 4. Ashokkumar Y, (2019), Textbook of Bakery and Confectionary (Second Edition)

Course Code: BHM301P Semester: III

Name of the Course: FOOD PRODUCTION-III

[Bakery-Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 4 Hrs. | 48 Hrs. |

Practical:

Week 1: Understanding bakery tools, equipment, uses and safety guidelines, Essential, Optional & Add-on Ingredients, Weights & Measures in Bakery and Conversion (*Raw Material)

Week 2: Steps involved in mixing ingredients – Sifting, Mixing, Folding, Stirring, Kneading, Creaming, Beating, Whipping. Water Absorption Power, Estimation of Gluten Content by baking method

Week 3: Bread Sticks, Bread Rolls, Hard and Soft Rolls

Week 4: Hot Cross Buns, Fruit Buns, Brioche

Week 5: Milk Bread, Whole Wheat Bread, Salt Bread

Week 6: Cookie - Plain, Piping, Rolled, Dropped (2 preparation / 2 demonstration)

Week 7: Cookie Variety - Melting Moment, Nan-khatai, Cherry Knobs

Week 8: Pastry - Eclairs, Cream Puffs, Tart

Week 9: Pastry - Patties, Danish & Croissant

Week 10: Preparation: Sponge – Plain, Chocolate;

Week 11: Demonstration: Genoese, Fruit Cake

Week 12: Preparation: Cheesecake, Mousse, Souffle Demonstration: Choco-Lava

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examination: 40marks

- ➤ Journal & Attributes 10marks
- ➤ Identification of Ingredients/Equipment's 5marks
- \triangleright Preparation 20 marks (5 x 4 marks)
- ➤ Viva-Voce 5marks

Course Code: BHM302 Semester: III

Name of the Course: FOOD & BEVERAGE SERVICE-III

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 4 Hrs. | 48 Hrs. |

Course Objectives: This course aims to provide students with comprehensive knowledge of brewed and fermented beverages, focusing on their history, production processes, classifications, and cultural significance. Students will gain hands-on insights into wine and food pairing, wine service, and sommelier responsibilities.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the history, ingredients, and manufacturing processes of brewed and fermented beverages

CO2: Demonstrate knowledge of wine manufacturing techniques for different wine types

CO3: Identify and explain the processes and types of sparkling, fortified, and aromatized wines

CO4: Apply principles of wine and food pairing and perform wine tasting

| Syllabus: | Hours |
|--------------------------------------|-------|
| Unit 1: Brewed & Fermented Beverages | 10 |

Beer, Cider, Perry: History, Ingredients, Manufacturing Process, Types, Storage, Brands (Domestic & International)

Unit 2: Wine-I

Vine – Family, Grape Composition, Cycle of Harvest, Factors Affecting Quality – Soil, Climate, Viticulture, Vinification

Classification of Wines – Still, Sparkling, Fortified, Aromatized

Control of Quality – France, Italy, German – Grape varieties (10 red and 10 white)

Unit 3: Wine-II

Wine Manufacturing Process - Red, White, Rose

Old Wines & New Wines (Regions, Characteristics, Wine Label Reading, Wine Laws)

Unit 4: Wine-III

Sparkling Wines – Introduction, Manufacture, Types

Fortified Wines - Sherry, Port, Madeira - Types, Manufacture and brands

Aromatised – Vermouth and other aromatized wines

Wine Storage & Service Temperature

Unit 5: Food & Wine Art 04

Fundamentals of Wine & Food Pairing – Wine Tasting – Method & Principles

Sommelier – Introduction, Job Description & Attributes

BOOKS FOR REFERENCE:

- 1. Larousse Encyclopedia of Wines by Hamlin Publication
- 2. Food & Beverage Service by R Singaravelan
- 3. The World Encyclopedia of Wines by Stuart Walton
- 4. Great Wines Made Simple by Andrea Immer
- 5. Mastering Mixology by Prof. Dr. M. Devendra

Course Code: BHM302P

Semester: III

Name of the Course: FOOD & BEVERAGE SERVICE – III

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 4 Hrs. | 48 Hrs. |
| | | |

Practical:

Week 1: Review of Glassware & Equipment

Week 2: Reading Wine Labels

Week 3: Service Procedure of Beer, Cider & Perry

Week 4: Service Procedure of White Wine & Label Reading

Week 5: Service Procedure of Red Wine & & Label Reading

Week 6: Service Procedure of Sparkling, Aromatized & Fortified Wine & & Label Reading

Week 7: Planning a five course menu with wine pairing & Service

Week 8: Planning a five course menu with wine pairing & Service

Week 9: Planning a five course menu with wine pairing & Service

Week 10: Preparation of any two Beer based cocktail

Week 11: Preparation of any two Wine based cocktail

Week 12: Visit to Vineyard & Winery

Evaluation:

Internal Examiner: 10marks (To be provided by the College to University)

External Examiner: 40marks

➤ Journal & Attributes – 10marks

> Preparation: 20marks (5 x 4marks)

(Label Reading, Menu Planning with wine pairing & service, Service of Beer/Wine Service of Wine,

Cocktail preparation)

➤ Visit Report – 5marks

➤ Viva-Voce – 5marks

Course Code: BHM303 Semester: III

Name of the Course: FRONT OFFICE-III

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 3 Hrs. | 48 Hrs. |

Course Objectives: This course introduces students to front office accounting, night auditing procedures, and forecasting techniques in hotel operations. It also covers essential safety and security measures followed by the front office to ensure guest and staff well-being.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the Front office Accounting & its uses.

CO2: Know the procedure of night auditing of a hotel

CO3: Analyse the techniques involved in Forecasting

CO4: Examine various measures of Safety and Security adopted by Front office in a hotel

| Syllabus: | Hours |
|---------------------------------|-------|
| Unit 1: Front Office Accounting | 08 |

Front Office Accounting – Types of Accounts, Voucher, Folios, Ledger. Front Office Accounting Cycle. Creation of Accounts, Maintenance of Accounts and Settlement of Accounts

Unit 2: Night Auditing

Night auditor, duties and responsibilities, Night Audit Process: Credit card machine batch closing, completing the formalities outstanding posting, transactions verifying, reconciling transactions, verifying no-shows, Cancellation night auditing transcription, updating the systems, Verifying advance receipts.

Unit 3: Planning & Evaluating Front Office Operations

08

Setting room rate, Hubbart formula, Market condition approach, Thumb rule, Types of discounted rates.

Unit 4: Forecasting & Its Techniques

1

Forecasting –Definition, Benefits, Data required for Forecasting, Records required for Forecasting room availability, Useful forecasting data, Percentage of walk -in, Percentage of over staying, Percentage of under stay. Percentage of No-shows.

Unit 5: Safety and Security

12

Hotel Security Staff and System, Role of Front Office, Security and Control of Room Keys, Fire Safety, Classification of Fire, Procedure in the event of Fire. Accidents, Accidents in Hotels, Accident Report. First Aid Procedures. First Aid for common Problems. Handling Unusual Events and Emergency Situations.(Terrorist Activity, Bomb Threat, Robbery and Theft and Guest in Drunken State)

BOOKS FOR REFERENCE:

- 1. Front office manual Sudhir Andrews
- 2. Front office Management S.K.Bhatnagar
- 3. Front office Peter Abboll
- 4. Front office Khan
- 5. Front office Management R.K.Singh
- 6. Hotel Operations and Front Office Management M. Devendra
- 7. Hotel Front Office Operations and Management Jatashankar R Tewari

Course Code: BHM303P Semester: III

Name of the Course: FRONT OFFICE-III

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 2 Hrs. | 48 Hrs. |

Practical:

- Week 1: Introduction to Front Office Accounting
- Week 2: Creation of Guest and Non Guest Accounts
- Week 3: Accounting System Automated and Non Automated system
- Week 4: Guest Account settlement procedures
- Week 5: Night Auditing Audit Procedures
- Week 6: Night Auditing Audit Procedures
- Week 7: Planning and Evaluating Front office Operations Problems
- Week 8: Planning and Evaluating Front office Operations Problems
- Week 9: Forecasting Techniques and calculations
- Week 10&11: Front Office & Guest Safety and Security, Importance of security systems, Safe deposit, Key control
- Week 12: Steps involved in Front Office Safety and Security

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examinations: 40 Marks

(Grooming and Journal - Mandatory component for appearing Practical Exams)

- ➤ Accounting System 5 Marks
- ➤ Night Auditing Procedure 5 Marks
- ▶ Planning & Evaluating Front Office Operations Problems (3) 15 Marks
- ➤ Forecasting Techniques Calculations (2) 10 Marks
- ➤ Steps involved in Front Office Safety & Security (Guest and Host) 5 marks

Course Code: BHM304 Semester: III

Name of the Course: **HOUSEKEEPING-III**

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 3 Hrs. | 48 Hrs. |

Course Objectives: This course provides an understanding of flower arrangements and their significance in hotel aesthetics. It highlights the importance of pest control in housekeeping, while also focusing on key management, supervision, planning, and organizing techniques used by the housekeeping department.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the Flower Arrangement and their role in hotel.

CO2: Know the role of Pest Control in Housekeeping department

CO3: Analyse the management skills and supervision adopted by HK dept

CO4: Examine the planning and organizing techniques adopted by HK dept

| Syllabus: | Hours |
|----------------------------|-------|
| Unit 1: Flower Arrangement | 15 |

Introduction & Importance of Flower arrangements, Rules & parts of flower arrangement, Equipment & Mechanism of flower arrangement, Types & styles of flower arrangement used in hotels, Common flowers & foliage used in hotels, Ikebana, Horticulture

Unit 2: Pest Control

Introduction & Importance of pest control management. Common pest and their control methods. SOPs of pest control management system. Principles & objectives of pest control. Different types of pest control techniques. Chemicals used in pest control

10

10

Unit 3: Housekeeping Supervision and Management Skills

Importance of supervision. Room checklist – Introduction and types. Job role of Housekeeping supervisor/team leader. Procedure of handling guest issues/complaints. Managers skills- situation handling.

Unit 4: Planning & Organisation in House Keeping Dept

Introduction & Importance of pest control management – Common pest and their control methods – SOPs of pest control management system – Principles & objectives of pest control – Different types of pest control techniques – Chemicals used in pest control

BOOKS FOR REFERENCE:

- 1. Guide of Hotel Housekeeping Ms. Mery E Palmer
- 2. Hotel housekeeping operations and management Mr.G Ragubalan and Mrs. Smrithee Ragubalan
- 3. Hotel House-keeping Training Manual Sudhir Andrews
- 4. House-Keeping Management Anurik Singh
- 5. Professional House-keeping Madhukar
- 6. Professional House-keeping Manoj
- 7. The art of Flower Arranging- ACC Art Books US

Course Code: BHM304P Semester: III

Name of the Course: HOUSEKEEPING - III

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 2 Hrs. | 48 Hrs. |

Practical:

Week 1-4: Flower Arrangement – Practical Practice

Week 5: Pest Control Activity (in Campus / at Hotel)

Week 6: Pest Control Activity – Types and Chemicals used

Week 7: Housekeeping Supervision and Management Skills – I

Week 8: Housekeeping Supervision and Management Skills – II

Week 9: Housekeeping Supervision and Management Skills – III

Week 10: Housekeeping Supervision and Management Skills – IV

Week 11 & 12: Planning & Organizing in House Keeping Dept.

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examinations: 40 Marks

(Grooming and Journal - Mandatory component for appearing Practical Exams)

- ➤ Flower Arrangement 10 Marks
- ➤ Identification of Pest Control Chemicals 10 Marks
- ➤ Room Checklist 5 Marks
- ➤ Guest Complaints and Issues /Situation Handling 10 Marks
- ➤ Planning & Organising in Housekeeping Tasks to be evaluated 5 Marks

Course Code: HME301 Semester: III

Name of the Course: **FOOD AND NUTRITION**

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to introduce students to the fundamentals of food, its acceptance, and nutritional significance. It covers the roles of macro and micronutrients, food selection, preparation, preservation techniques, and the growing relevance of convenience foods in modern lifestyles.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Know the food and food acceptance

CO2: Know about various micro and macro nutrients and their functions

CO3: Analyse the food choice, preparation and preservation

CO4: Study about the process of food selection and preparation

CO5: Learn about the convenience foods

| Syllabus: | Hours |
|--|-------|
| Unit 1: Food Groups, Nutrients and their Functions | 06 |

Food and Food Acceptance - Functions of Food - Macronutrients and their functions - Micronutrients and their functions - Basic Food Groups

Unit 2: Food Choice, Preparation and Preservation

06

Let us choose the right food - How healthy are our Meal patterns - Let us ensure taste and nutrient retention - Let us make food safe to eat - Let us preserve food

Unit 3: Process of Food Selection and Preparation – I

08

Selection, Preparation and Nutritive Value of Cereals and Millets - Selection of Fats and Oils and their Nutritive Value - Selection and Preparation of Sugar and Jaggery and their Nutritive Value - Selection and Preparation and Nutritive Value of Pulses, Nuts and Oil Seeds

Unit 4: Process of Food Selection and Preparation – II

08

Selection and Preparation and Nutritive Value of Milk and Milk Products - Selection, Preparation and Nutritive Value of Eggs and Flesh Foods - Selection, Preparation and Nutritive Value of Vegetables - Selection of Fruits and their Nutritive Value

Unit 5: Process of Food Selection and Preparation – III

04

Spices, Condiments and Salt - Selection, Preparation and Nutritive Value of Beverages - Convenience Foods

BOOKS FOR REFERENCE:

- 1. Nutritive Value of Indian Foods C. Gopalan, B.V. Rama Sastri, S.C. Balasubramanian, by National Institute of Nutrition (ICMR)
- 2. Food Science B. Srilakshmi by New Age International Publishers
- 3. Human Nutrition M. Swaminathan by BAPPCO
- **4.** Food Facts and Principles N. Shakuntala Manay & M. Shadaksharaswamy by New Age International Publishers

Course Code: HME302 Semester: III

Name of the Course: FOOD & WINE ART

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course introduces the foundational principles of wine and food pairing, including wine science, flavor profiling, and sensory evaluation. It equips students with practical skills to design, prepare, and evaluate themed menus that complement global and regional wines, including Indian pairings.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the principles of wine pairing, flavor profiling, and identify common wine faults

CO2: Apply knowledge of flavor interaction to create complementary and contrasting wine and food pairings.

CO3: Plan, prepare, and evaluate multi-course menus that are thematically and seasonally aligned with specific wines.

CO4: Demonstrate skills in sensory evaluation through structured wine tastings and meal preparations to enhance flavor harmony.

| Syllabus: | Hours |
|----------------------|-------|
| Unit 1: Introduction | 12 |

Principles of wine pairing - Wine Science - Flavor groups of wine - Wine faults identification

Unit 2: Food Pairing 20

Food Pairing - Complementing and contrasting flavors - Food side and wine side pairing - Preparation of meals to pair

Preparation of minimum of 5 menus with different themes to pair with wines from around the world.

- Planning and selection of ingredients
- In relation to the wine to pair, season and availability
- Food trials to match certain wines
- Product knowledge, sensorial experience and combinations
- Practical tasting and preparation of meals with wine
- Practice of wine tasting and sensorial evaluation.
- Practice of food preparation to enhance flavors in relation to the wines
- Indian food pairing with regional wines

BOOKS FOR REFERENCE:

- 1. Larousse Encyclopedia of Wines by Hamlin Publication
- 2. Food & Beverage Service by R Singaravelan
- 3. The Flavor Bible Karen Page & Andrew Dornenburg by Little, Brown and Company
- 4. Wine and Food: The Perfect Match Joanna Simon by Mitchell Beazley
- 5. Wine Science: Principles and Applications Ronald S. Jackson by Academic Press

Course Code: HME303 Semester: III

Name of the Course: FAST FOOD CHAIN MANAGEMENT

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to provide students with a comprehensive understanding of fast food chain operations, including their history, globalization, service processes, menu development, and outlet management. It also emphasizes hygiene standards, convenience food usage, and emerging trends in the fast-food industry.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the evolution, globalization, and core concepts of fast food chains

CO2: Analyze the operational aspects of food and beverage service, including menu design & pricing strategies

CO3: Apply knowledge of service and production techniques, equipment usage, and human resource strategies

CO4: Demonstrate an understanding of outlet design, customer engagement features in fast food industry

| Syllabus: | Hours |
|----------------------|-------|
| Unit 1: Introduction | 06 |

Introduction to fast food chain, History, Globalization, Concept & formulation, Cost factor, F&B merchandising

Unit 2: Fast Food Chain 06

World of Fast food chain, Cuisine Variants, Street vendors, Jobs &labour issues, Health issues

Unit 3: Fast Food Service Process 08

Service Process. Food & Beverage service operation. Human resource strategy, Menu concept, pricing strategy & recipe standardisation. Service & production, Equipment

Unit 4: Convenience Foods

Convenience food usages. Hygiene &sanitisation standards. Central purchasing process

Unit 5: Fast Food Management 08

Outlet management, Outlet design & décor. Children play area. Event Management. Application and Emerging Trends in Fast Food Chain Operations.

BOOKS FOR REFERENCE:

- 1. Food and Beverage Service Dennis Lillicrap & John Cousins by Hodder Education
- 2. Restaurant Management: Customers, Operations, and Employees Robert Christie Mill by Pearson
- 3. Menu Planning -- Lendal H. Kotschevar & Diane Withrow by Wiley

Course Code: HME304 Semester: III

Name of the Course: **HOTEL ENGINEERING**

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to perform routine and preventative maintenance to protect the assets of a hotel and to keep the hotel running smoothly. The hotel engineer keeps up with the wear and tear that guests put on the facilities of a hotel. His job is to ensure a safe, quality hotel experience that improves guest satisfaction.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the function of the Engineering department and its integration in the overall operation and management of the hotel

CO2: Identify and explain the functioning of key engineering systems such as HVAC, water supply, plumbing, lighting, elevators, and fire safety.

CO3: Demonstrate knowledge of maintenance management practices in hotels, including preventive and breakdown maintenance.

CO4: Evaluate energy conservation techniques and sustainability practices applicable to hotel infrastructure and operations.

| Syllabus: | Hours |
|-------------------------------------|-------|
| Unit 1: Introduction to Maintenance | 06 |

Definition and Types of maintenance, Preventive and breakdown maintenance, comparisons - Roll & Importance of maintenance department in the hotel industry- Organization chart of maintenance department of large Hotel & Small Hotels according to number of rooms, duties and responsibilities of maintenance department. BMS System Equipment replacement policy:

Equipment failure pattern, suddenly failing & gradually failing equipment's, Examples. Circumstances under which equipment are replaced. - Replacement policy of items which gradually deteriorates.

Contract maintenance:

Necessity of contract maintenance, advantages and disadvantages of contract maintenance Essential requirements of a contract, types of contract, their comparative advantages and disadvantages

Unit 2: Fuels used in Catering Industry

06

Types of fuel used in catering industry; calorific value; comparative study of different fuels - Induction Cooking Gas-Heat terms and units; method of transfer- LPG and its properties; principles of Bunsen burner, precautions to be taken while handling gas.

Fire Triangle, Fire prevention and firefighting system: Classes of fire, methods of extinguishing fires (Demonstration) - Fire extinguishers, portable and stationery-Fire detectors and alarm-Automatic fire detectors cum extinguishing devices.

Unit 3: Electricity 08

Fundamentals of electricity, insulators, conductors, current, potential difference resistance, power, energy concepts; definitions, their units and relationships, AC and DC; single phase and three phase and its importance on equipment specifications - Electric circuits, open circuits and close circuits, series and parallel connections, short circuit, Earth fault, fuses; Types of Fuses, MCB, earthing, reason for placing switches on live wire side- Calculation of electric energy consumption of equipment, safety precaution to be observed while using electric appliances. Types of lighting, different lighting devices, incandescent lamps, fluorescent lamps, other gas discharged lamps, illumination, and units of illumination- External lighting -Safety in handling electrical equipment.

Audio visual equipment's:

Various audio visual equipment used in hotel - Care and cleaning of overhead projector, slide projector, LCD and power point presentation units - Maintenance of computers- Care and cleaning of PC, CPU, Modem, UPS, Printer, Laptops- RFID system

| Unit 4: Water Systems | 04 |
|-----------------------|----|
|-----------------------|----|

Types of water, soft water & hard water- temporary hardness & permanent hardness, portable water, water distribution system in a hotel- Cold water systems in India- Hardness of water, water softening, base exchange method (Demonstration)- Cold water cistern swimming pools- Hot water supply system in hotels- Flushing system, water taps, traps and closets.

Waste disposal and pollution control:

Solid and liquid waste, Garbage and sewage, disposal of solid waste- Sewage treatment Pollution related to hotel industry- Water pollution, sewage pollution- Air pollution, noise pollution, and thermal pollution.

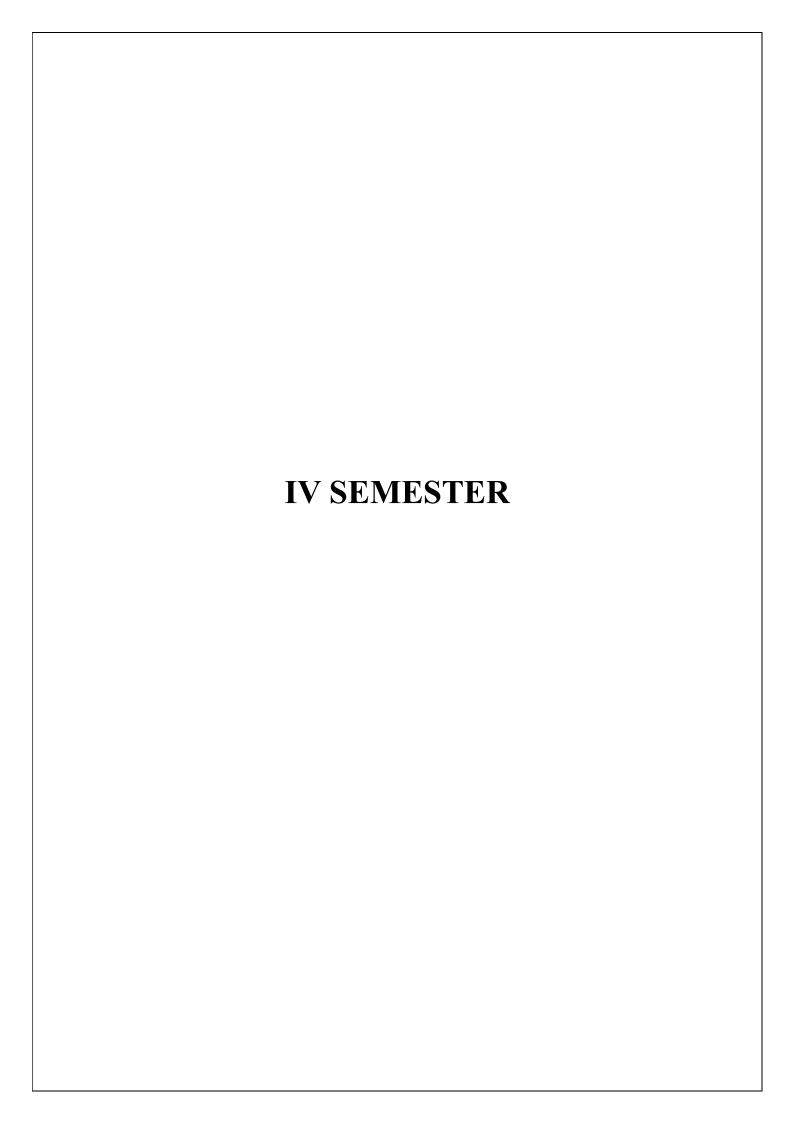
Unit 5: Refrigeration and Air Conditioning

08

Basic principles, latent heat, boiling point and its dependence on pressure, vapor compressor system of refrigeration and refrigerants, Schematic Diagram Care and maintenance of refrigerators, defrosting, types of refrigerant units, their care and maintenance. (Demonstration)- Conditions for comfort, relative humidity, humidification, dehumidifying, due point control, unit of air conditioning- Window type air conditioner, central air conditioning, Split AC, Inverter AC -Vertical transportation, elevators and escalators.

BOOKS FOR REFERENCE:

- 1. Practical maintenance and equipment for hoteliers, Licenses and Caterers by D.C. Gladweli Barrie and rockliff London.
- 2. Maintenance and Engineering for lodging and food service Facilities by M R Frank D Borcnik –John Wiley and sons, New York.
- 3. The management of Maintenance and Engineering Systems in Hospitality industry by Frank D Borcnik –John wiley and sons, New York.
- 4. Management operations Research M Satyanarayan & Lalitha Raman Himalaya Publishing House, Bombay, 400004.
- 5. Managing Hospitality Engineering Systems by Michael H Redlin and David M Stipnuk The Educational institute of the American Hotel &motel Association.
- 6. Energy and Water Resources Management by Robert E Aullach The Education Institute of the American Hotel & Motel Association.



Course Code: BHM401 Semester: IV

Name of the Course: **FOOD PRODUCTION-IV**

[International Cuisine - Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 4 Hrs. | 48 Hrs. |

Course Objectives: This course aims to provide students with an understanding of major international and oriental cuisines, including their history, ingredients, and cooking methods. It also introduces the fundamentals of cold kitchen operations such as sandwiches, cold sauces, and charcuterie, while enhancing skills in menu planning and culinary terminology.

Course Outcomes: On successful completion of the course, the students will be able to

- CO1: Understand the history, regional influences, and key characteristics of major international cuisines
- CO2: Explore the culinary elements and cooking techniques of British, Mediterranean, and Scandinavian cuisines
- CO3: Analyze the cooking methods, ingredients, and menu design of international cuisines
- CO4: Examine the components and techniques used in various cuisines
- CO5: Apply knowledge of global culinary practices to create authentic menus

| Syllabus: | Hours |
|---------------------------------|-------|
| Unit 1: International Cuisine-I | 08 |

Cuisines of the World

French Cuisine & Italian Cuisine: History, Regional Classifications, Characteristics, Ingredients (Common & Indigenous), Methods of Cooking, Influence, Culinary Terms, Menu Examples

Unit 2: International Cuisine-II

Spanish & Mexican, Regional Classifications, Characteristics, Ingredients (Common & Indigenous), Methods of Cooking, Influence, Culinary Terms, Menu Examples

Unit 3: International Cuisine-II

10

UK/Britain & & German Cuisine: History, Regional Classifications, Characteristics, Ingredients (Common & Indigenous), Methods of Cooking, Influence, Culinary Terms, Menu Examples

Unit 4: International Cuisine-IV

10

Mediterranean, Scandinavian: History, Regional Classifications, Characteristics, Ingredients (Common & Indigenous), Methods of Cooking, Influence, Culinary Terms, Menu Examples

Unit 5: International Cuisine-V

10

Middle Eastern: History, Regional Classifications, Characteristics, Ingredients, Methods of Cooking, Influence, Culinary Terms, Menu Examples

BOOKS FOR REFERENCE:

- 1. Food Production Operations by Chef Parvinder S. Bali
- 2. Practical Professional Cookery by Cracknell and Kaufmann.
- 3. Food: A Culinary History by Jean-Louis Flandrin

Course Code: BHM401P

Semester: IV

Name of the Course: **FOOD PRODUCTION – IV**

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 4 Hrs. | 48 Hrs. |

Practical:

Week 1: Four Course Menu on French Cuisine

Week 2: Four Course Menu on French Cuisine

Week 3: Four Course Menu on Italian Cuisine

Week 4: Four Course Menu on Italian Cuisine

Week 5: Four Course Menu on Spanish Cuisine

Week 6: Four Course Menu on German Cuisine

Week 7: Four Course Menu on Mexican Cuisine

Week 8: Four Course Menu on UK/Britain Cuisine

Week 9: Four Course Menu on Mediterranean Cuisine

Week 10: Four Course Menu on Middle Eastern Cuisine

Week 11: Four Course Menu on Middle Eastern Cuisine

Week 12: Four Course Menu on Fusion Cuisine

Note:

Visit to Cuisine based Speciality Restaurant and to be recorded in the journal

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examination: 40marks

- ➤ Journal & Attributes 10marks
- ➤ Preparation 20marks (5 x 4marks)
- ➤ Visit Report 5marks
- ➤ Viva 5marks

Course Code: BHM402 Semester: **IV**

Name of the Course: FOOD & BEVERAGE SERVICE-IV

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 3 Hrs. | 48 Hrs. |

Course Objectives: The course introduces brewed and fermented beverages, covering their production, classification, and industry significance. It also familiarizes students with distilled beverages, focusing on distillation techniques, spirit types, and service methods.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Categorise bars and alcoholic beverages with examples

CO2: Explain the production & classify distilled beverages

CO3: Classify & prepare mixed drinks

CO4: Demonstrate skills in serving distilled beverages & tobacco

CO5: Analyse the trends in distilled beverages

| Syllabus: | Hours |
|---|-------|
| Unit 1: Introduction to Bar & Alcoholic Beverages | 08 |

Bar: Meaning, Types & Features, Equipment & Tools

Introduction to Alcohol – Classification of Alcoholic Beverages – Methods of preparing Alcohols – Fermentation & Distillation – Proof System – Measurement of Alcoholic Strength – Calorific value of Alcoholic beverages – Detriments of consuming alcoholic beverages

Unit 2: Spirits-I

Whisky, Brandy, Rum, Gin & Vodka: History, Evolution, Region, Manufacturing process, Classification, Characteristics, Brands (Domestic & International)

Unit 3: Spirits-II

Tequila & Mezcal: History, Evolution, Region, Manufacturing process, Classification, Characteristics, Brands Traditional way of drinking Tequila, Difference between Tequila & Mezcal

Other Spirits: Absinthe, Fenny, Pastis, Akvavit, Sake, Grappa, Marc, Arrack, Toddy

Liqueurs: History & Evolution, Manufacturing Process, Brand Names with Base, Flavors & Country of origin

Eaux-de-vie: Calvados, Applejack, Poire Williams, Stone Fruit Brandies, Soft Fruit Brandies.

Unit 4: Tobacco 06

Introduction to Tobacco – Health Hazards

Cigar – Manufacture, Parts, Colors, Shapes, Storage, Brands and Service

Unit 5: Cocktail

Cocktails – Introduction, History & Evolution, Components of Cocktails, Methods of Preparation, Equipment's & tools used, Glassware for mixed drinks, Classic Styles of Mixed Drinks, Classical & Contemporary Cocktails & Mocktails and their Bases, Molecular Mixology

BOOKS FOR REFERENCE:

- 1. Food & Beverage Service by R Singaravelan
- 2. Food & Beverage Management & Control by Dr. JM Negi, Kanishka, New Delhi
- 3. New Guide to Wine & Liquor by Walten S.
- 4. Handbook of Alcoholic Beverages by Alan J. Buglass
- 5. Mastering Mixology by Prof. Dr. M. Devendra

Course Code: BHM402P Semester: **IV**

Name of the Course: FOOD & BEVERAGE SERVICE-IV

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 4 Hrs. | 48 Hrs. |

Practical:

Week 1: Identify glassware & bar equipment

Week 2: Set up a bar counter

Week 3-4: Service Procedure of Whisky, Brandy, Rum, Gin, Vodka, Tequila & Mezcal

Week 5: Service Procedure Cigar & Tabacco

Week 6: Mixology – Preparation of two Whisky & Brandy based cocktail

Week 7: Mixology – Preparation of two Rum based cocktail

Week 8: Mixology – Preparation of two Gin & Vodka based cocktail

Week 9: Mixology – Preparation of two Tequila based cocktail

Week 10: Preparation of innovative mocktail

Week 11: Preparation of innovative cocktail

Week 12: Visit to distillery

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examination: 40marks

- ➤ Journal & Attributes 10marks
- ➤ Identification of Glassware's/Equipment's 5marks
- ➤ Preparation & Service: 20 marks (4 x 5marks)

(Service Procedure of Tabacco, Service procedure of distilled beverages, Preparation & Service of

Cocktail, Visit report)

➤ Viva-Voce – 5marks

Course Code: BHM403

Semester: IV

Name of the Course: FRONT OFFICE-IV

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 4 Hrs. | 48 Hrs. |

Course Objectives: This course aims to equip students with the knowledge and skills required to manage front office operations in the hospitality industry efficiently. It covers the use of computers in front office, performance evaluation through ratios, yield management, budgeting, and the development and implementation of standard operating procedures in star-rated hotels.

Course Outcomes: On successful completion of the course, the students will be able to

- CO1: Understand the role of Computers in Front Office
- CO2: Evaluate the Hotel Performance using ratios
- CO3: Know the concepts and benefits of Yield Management
- CO4: Analyse the various Budget concepts involved in Front Office Operations
- CO5: Prepare and understand the various standard operating procedures in front office of a star hotel.

| Syllabus: | Hours |
|--|-------|
| Unit 1: Computer Application in Front Office | 15 |

Property Management System, PMS Application in Front Office (Reservations Module, Front Desk Module, Rooms Module, Cashier Module, Night Auditing Module, Set up Module, Reporting Module, Back Office Module) PMS Interface with Stand alone systems. Difference Property Management Systems – Micros, Amadeus PMS, IDS Fortune & Shawman.

Unit 2: Evaluating Hotel Performance

12

Methods of Measuring Hotel Performance (Occupancy Ratios, ADR, ARR, ARR Per Guest, Rev Par, Rev Pac) Market Share Index. Evaluation of Hotels by Guest.

Unit 3: Yield Management

12

Yield Management Definition, Measuring Yield Management, Yield Management in Hotel Industry. Elements, Benefits, Strategies, Challenges and Problems in Yield Management. Measuring Yield (Potential Average Single Rate, Potential Average Double Rate, Multiple Occupancy Percentage, Rate Spread, Potential Average Rate, Room Rate Achievement factor and Yield). Prospects of Yield Management

Unit 4: Budgeting

Types of budgets and budget cycle, making front office budget Factors affecting budget planning, Capital budget, Operating budget, Refining budget, Forecasting room revenue, advantages and disadvantages of budgeting.

Unit 5: Standard Operating Procedures

04

Operating manual. Front Office etiquettes, Various steps followed in money handling procedures Safety and security principles followed in front counter.

BOOKS FOR REFERENCE:

- 1. Front office manual Sudhir Andrews
- 2. Front office Management S.K.Bhatnagar
- 3. Front office Peter Abboll
- 4. Front office Khan
- 5. Front office Management R.K.Singh
- 6. Hotel Operations and Front Office Management M. Devendra
- 7. Hotel Front Office Operations and Management Jatashankar R Tewari

Course Code: BHM403P

Semester: IV

Name of the Course: **FRONT OFFICE – IV**

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 2 Hrs. | 48 Hrs. |

Practical:

Week 1-4: PMS Applications – Module Wise Practice and Application

Week 5-7: Evaluating Hotel Performance (Problems / Calculations)

Week 8-9: Yield Management (Problems / Calculations)

Week 10: Problems related to Budgeting in Front Office

Week 11-12: SOP's in Front Office

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examination: 40marks

(Grooming and Journal - Mandatory component for appearing Practical Exams)

> PMS Activity - 10 Marks

➤ Evaluating Hotel Performance (problem) – 10 Marks

➤ Yield Management (Problem/ Calculation) – 10 Marks

➤ Budgeting (Problem/ Calculation) – 5 Marks

 \triangleright Any one SOP – 5 marks

Course Code: BHM404 Semester: **IV**

Name of the Course: **HOUSEKEEPING-IV**

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 4 Hrs. | 48 Hrs. |

Course Objectives: This course aims to provide students with in-depth knowledge of hotel interior design and housekeeping operations, including budgeting, Ecotel certification, and pre-opening procedures. It also explores emerging trends and sustainable practices in the housekeeping department of the hospitality industry.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand about Interior Decoration and Designing of Hotel

CO2: Evaluate the concept of Budget and Budgeting adopted by HK dept

CO3: Know about Ecotel and their certification process in Hotel

CO4: Implement practices adopted related to preopening of a property

CO5: Examine various emerging trends in Housekeeping

| Syllabus: | Hours |
|---|-------|
| Unit 1: Interior Decoration & Designing | 20 |

Introduction, Colour-Types of Colour & Colour Schemes. Lighting and types of Lighting and their benefits. Types of Upholstery. Floor Coverings & Wall coverings- types – Advantages and Disadvantages. Window & Window treatment.

Unit 2: Budgeting 05

Introduction, Classification of HK Budget, Purpose and Steps of preparing a budget, Advantages of Budgeting

Unit 3: Ecotels

Introduction, Ecotel Certification & its procedures, Choosing an Eco-friendly Site, Energy Conservation, Water Conservation. Environment-friendly Housekeeping

Unit 4: Preopening Property

05

Introduction, Operations &Role in Pre-opening property, Starting Up Housekeeping, Countdown

Unit 5: Changing Trends In Housekeeping

| 12

Introduction, Eco-friendly Amenities, Products and Processes, Go Green, Safety and Security, Contemporary designs in hotel, Technology Savvy (IT Savvy) Housekeeping, Ergonomics, Trends in Pest Control & Outsourcing of Services. Waste Prevention. Special Software's in Housekeeping. Forecasting GRA Requirement. Daily Housekeeping Schedule. Employee Turnover and Retention

BOOKS FOR REFERENCE:

- 1. Guide of Hotel Housekeeping Ms. Mery E Palmer
- 2. Hotel housekeeping operations and management -Mr. G Ragubalan and Mrs.Smrithee Ragubalan
- 3. Hotel House-keeping Training Manual Sudhir Andrews
- 4. House-Keeping Management Anurik Singh
- 5. Professional House-keeping Madhukar
- 6. Professional House-keeping Manoj
- 7. The art of Flower Arranging- ACC Art Books US

Course Code: BHM404P Semester: **IV**

Name of the Course: HOUSEKEEPING - IV

[Practical]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 2 Credits | 2 Hrs. | 48 Hrs. |

Practical:

Week 1: Colour and Colour Schemes

Week 2: Lighting & Types of Lighting

Week 3: Floor Coverings

Week 4: Wall Coverings

Week 5: Window & Window Treatment

Week 6: Housekeeping Budget

Week 7: Ecotel – Visit

Week 8: Ecotel Certification procedure and Techniques

Week 9: Pre-opening Activity (in Campus/ Visit to Hotel or Resort)

Week 10: Pre-opening Activity – Check List/ Role of activities/Countdown

Week 11-12: Changing Trends in Housekeeping – Practical Practice / Hotel Visit

Evaluation:

CIA: 10marks (To be provided by the College to University)

External Examination: 40marks

(Grooming and Journal - Mandatory component for appearing Practical Exams)

- ➤ Interior Decoration Colour Scheme/ Lighting 10 Marks
- ➤ Identification of Floor Coverings/Wall Coverings Composition Care & Uses 10 Marks
- ➤ Ecotel Visit Report Questions to be answered (Viva) 5 Marks
- ➤ Preopening Activity 5 Marks
- \triangleright Changing Trends (any two to be assessed) 10 Marks

Course Code: HME401 Semester: **IV**

Name of the Course: FOOD SAFETY AND HACCP

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to provide students with a comprehensive understanding of food sanitation and safety practices in the hospitality industry. It focuses on food safety management systems, risk analysis, food costing, and the application of Hazard Analysis and Critical Control Points (HACCP) in hotel operations.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Study about the various aspects of Food Sanitation and Food Safety

CO2: Understand the process of Food Safety and management

CO3: Examine the Food Costing

CO4: Apply the risk analysis to Food safety

CO5: Understand the HA and CCP in relation to hotel industry

| Syllabus: | Hours |
|------------------------------------|-------|
| Unit 1: Food Sanitation and Safety | 10 |

Food Sanitation and safety: Factors contributing to physical, chemical and biological contamination in food chain, prevention and control of food borne hazards, definition and regulation of food sanitation, sources of contamination, personal hygiene-food handlers, cleaning compounds, sanitation methods, waste disposal strategy (solid and liquid waste) and pest control

Unit 2: Food Safety and Management

06

Introduction to Food Safety, Food Safety System, Total Quality Management, Project Management, FSSAI/FDA

Unit 3: Risk Analysis

04

Introduction to Risk Management, Risk Assessment, Risk Communication

Unit 4: Food Costing

06

Introduction to Food Costing, Plate Cost, Standard Food Purchase Specification, Standard Recipe, Portion Control and Food Cost Control

Unit 5: HACCP

History, Back ground and Structure of HACCP, HACCP Prerequisites and Good Hygiene Practices. Principles and Implementation of HACCP. Case Studies on HACCP

BOOKS FOR REFERENCE:

- 1. Food Safety and Sanitation for the Foodservice Industry Karen Eich Drummond by Wiley
- 2. Modern Food Service Purchasing: Business Essentials to Procurement Robert Garlough by Cengage Learning
- 3. Food Safety Management: A Practical Guide for the Food Industry Yasmine Motarjemi by Academic Press
- 4. Food Hygiene and Sanitation S. Roday by McGraw Hill Education
- 5. Introduction to Food Safety N. P. Gaur by Centrum Press

Course Code:HME402 Semester: **IV**

Name of the Course: FOOD SERVICE ENTREPRENEURSHIP

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to develop entrepreneurial skills and business acumen required to establish and manage a food and beverage outlet. It covers the conceptualization, planning, and execution of restaurant ventures, including menu design, marketing, facility planning, workforce development, and business opportunity evaluation.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Explain the concepts of restaurant entrepreneurship and steps in establishing food service establishments

CO2: Demonstrate skills in planning and launching a new food and beverage outlet.

CO3: Plan menus and marketing activities to successfully launch a food and beverage establishment

CO4: Discuss facilities and menu planning, workforce development and marketing strategies for a new food and beverage outlet

CO5: Appraise food and beverage business opportunities and plan a food and beverage establishment

| Syllabus: | Hours |
|----------------------|-------|
| Unit 1: Introduction | 10 |

Introduction to Restaurant Entrepreneurship: History, Concepts, Forms of Restaurant Ownership, Finance Agencies, Trends and success factors.

Steps in Establishment of a New Restaurant: Identifying the Business Opportunity, Market Feasibility, Financial Viability, Business Plan, Pre Opening Phase, Soft Launch and Grand Opening. Technological Applications

Unit 2: Planning and Development

12

Planning the Physical Facility: Back of the House Areas, Kitchen and Service Area – Coffee Shop, Speciality Restaurant, Banqueting Facility, Bar, Patisserie, Budgeting, Ethical Practices, Technological Applications.

Development of Workforce: Budgeting, Organisational Design, Determination of staffing levels, Creation of John

Development of Workforce: Budgeting, Organisational Design, Determination of staffing levels, Creation of Job Specification and Job Descriptions. Employment Process, Training, Ethical Practices, Technological Application.

Unit 3: Menu and Marketing Strategies

10

Developing and Designing of Menu: Menu Content, Pricing, Measuring Menu Strength, Menu Design, Menu Alternatives, Technological Applications

Pre-Launch Marketing Strategies: Development of Marketing Plan, Value Proposition, Positioning, Advertising and Promotion, Pricing as Marketing tool, Prelaunch Marketing Activities and Cost, Ethical Practices, Technological Applications.

BOOKS FOR REFERENCE:

- 1. Brown Robert Douglas (2007), The Restaurant Managers Hand Book, UK Atlantic Publishing Group.
- 2. Sweeney Kep(2014) The New Restaurant Entrepreneur, Chicago, Dearborn Trade Publishing
- 3. Staff of Entrepreneur Media, 2016, Start Your Own Restaurant, Entrepreneur Press Publisher.
- 4. Tanaji, 2015, 200 Hotel and Restaurant Management Training Manuals, Create Space Independent Publishing Platform.
- 5. Enz A Cathy 2010, Hospitality Strategies Management Concept and Cases. Wiley.

Course Code: HME403 Semester: **IV**

Name of the Course: FOOD BUSINESS MANAGEMENT

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to provide students with foundational knowledge of business and human resource management in the food industry, along with insights into international trade theories, practices, and institutions. It also covers global food consumption patterns and equips students with the skills required to manage and navigate export-import operations in the food sector.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the fundamental theories and functions of business and marketing management,

CO2: Apply human resource management principles, including consumer behavior analysis and capacity mapping

CO3: Explain key international trade concepts, including classical and modern theories,

CO4: Evaluate the role of global institutions such as WTO and GATT in shaping food trade policies

CO5: Assess global food consumption trends, ethnic food habits, and effectively manage the documentation

| Syllabus: | Hours |
|----------------------|-------|
| Unit 1: Introduction | 06 |

Business Management: Introduction - Theories and functions - Food industry management - Marketing management and human resource development, Personnel management - Sectors in food industry and scale of operations in India

Unit 2: Human Resource Management

06

Human Resource Management: Study the basics about HR and related policies and capacity mapping approaches for better management - Consumer behaviour towards food consumption - Consumer Surveys by various Institutes and Agencies - Various journals on consumer behaviour and market research - Internet-based data search

Unit 3: International Trade

06

International trade: Basics, Classical theory, Theory of absolute advantage, Comparative modern theory, Quotas, Bounties, Exchange control, Devaluation, Commercial treaties, Terms of trade, balance of payments, Foreign exchange and mechanics of foreign exchange.

Unit 4: Trends

GATT, WTO, role of WTO - Free trade- Protection, Methods of protection - International trade in agriculture - World trade agreements related with food business - Export trends and prospects of food products in India

Unit 5: World Consumption of Food

08

World consumption of Food: Patterns and types of food consumption across the globe - Ethnic food habits of different regions - Govt. Institutions related to international trade; APEDA, Tea board, spice board, MoFPI etc. - Management of export and import organization, Registration, Documentation, Export import logistics, Case studies

BOOKS FOR REFERENCE:

- 1. Chhabra T.N, Management Process and Organisational Behaviour, Sun India Publications, New Delhi, 2nd Edition, 2012.
- 2. Jhingan M.L, International Economics, Vrinda Publications Pvt. Ltd, 7th Edition, New Delhi, 2016
- 3. Philip Khotler, Marketing Management, Pearson Education India, 15th Edition, Noida, 2015.

Course Code: HME404 Semester: **IV**

Name of the Course: **HOSPITALITY ECONOMICS**

[Theory]

| Course Credits | No. of Hours per Week | Total No. of Teaching Hours |
|----------------|-----------------------|-----------------------------|
| 4 Credits | 2 Hrs. | 32 Hrs. |

Course Objectives: This course aims to introduce students to fundamental economic principles and their applications in the hospitality industry. It covers demand and supply analysis, production and cost functions, revenue management, and pricing strategies to help students make informed managerial decisions in hotel operations.

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Understand the concept of demand, its determinants, and types of elasticity, and apply them to real-world

CO2: Analyze the production function, law of variable proportions, and cost concepts relevant to operational efficiency in hotels.

CO3: Explain the law of supply, factors affecting supply, and their implications for resource management in hotel businesses.

CO4: Apply various pricing policies and methods to develop effective pricing strategies suited for hotel services and products.

| Syllabus: | Hours |
|----------------|-------|
| Unit 1: Demand | 08 |

Meaning of Demand, Law of Demand, Extension and contraction of Demand, Increase and decrease in Demand, Survey of Buyers intention, Elasticity of Demand: Meaning of income elasticity of Demand, Cross elasticity of Demand, Price elasticity of Demand

Unit 2: Production Function

06

Managerial use of production functions, Law of variable proportions, Cost of Production: Cost concepts-TFC-TVC, TC-AC and MC factors influencing cost of production, opportunity cost, cost and output relation

Unit 3: Supply

Meaning – Law of supply, Determinants of Law of Supply, Elasticity of Law of Supply, Influence on cost of production

Unit 4: Revenue Analysis

Unit 5: Pricing

04

08

Average revenue, Marginal revenue, Total revenue

Trestage revenue, transmarrevenue, retairevenue

Pricing Methods: Cost plus or full cost pricing, Going rate policy, Pricing for a rate of return

BOOKS FOR REFERENCE:

- 1. Managerial Economics D. M. Mithani by Himalaya Publishing House
- 2. Economics for Hotel and Catering Students Peter Jeffree by Cengage Learning
- 3. Managerial Economics G.S. Gupta by Tata McGraw-Hill
- 4. Modern Microeconomics A. Koutsoyiannis by Palgrave Macmillan
- 5. Hotel Economics A M Sheela